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Impact of Next Level Broadband Connections and Indiana Connectivity Program Investments

Roberto Gallardo

Purdue Center for Regional Development



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About the Author



Roberto Gallardo

Vice President | Office of Engagement

Director | Purdue Center for Regional Development

Associate Professor | Department of Agricultural Economics

Roberto Gallardo is the Director of the Purdue Center for Regional Development and an Associate Professor in the Agricultural Economics Department. He holds an electronics engineering undergraduate degree, a master's in economic development, and a Ph.D. in Public Policy and Administration. Gallardo has worked with rural communities over the past decade conducting local & regional community economic development, including use of technology for development.

He has authored more than 100 articles including peer-reviewed and news-related regarding rural trends, socioeconomic analysis, industrial clusters, the digital divide, and leveraging broadband applications for community economic development. He is also the author of the book “Responsive Countryside: The Digital Age & Rural Communities”, which highlights a 21st century community development model that helps rural communities transition to, plan for, and prosper in the digital age. Dr. Gallardo is a TEDx speaker and his work has been featured in a WIRED magazine article, a MIC.com documentary, and a RFDTV documentary.

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Abstract

This study analyzed the impact of broadband capital investments in Indiana and six regions between 2019 and 2023. These investments totaled \$609 million and included federal, state, and private funds deployed through two programs: the Next Level Broadband Connections and the Indiana Connectivity Program. The state and regional impacts were assessed by using the Regional Economic Models, Inc., or REMI PI+, a dynamic computable general equilibrium model customized for Indiana regions. These investments resulted on average close to 1,600 jobs per year, added about 800 in population, added 580 workers to the labor force, and close to \$195 million to the state's Gross Domestic Product or GDP. In addition, variables such as race and ethnicity, earnings quintiles, educational attainment, and age group characteristics of those impacts are discussed.

Background

Indiana announced an innovative broadband program in 2018 called the Next Level Broadband Connections (NLC) program and has completed three rounds of funding since the program launched. Three years later, in 2021, Indiana announced a second broadband program called the Indiana Connectivity Program (ICP). This program is on a 90-day rolling basis and as of 2023, it is now in its sixth round.

To estimate the regional impacts of these two programs and the private match secured over time, the Regional Economic Models, Inc., or REMI PI+ version 3.0.2 model was utilized. Total investments (including private sector matches) were used as inputs for each region. The Indiana Office of Community and Rural Affairs (OCRA) is the state agency responsible for managing these programs. Data was obtained from OCRA for each of their defined regions in the state (see **Figure 1**).

Figure 1. OCRA Regions*



* Marion County is included in the West Central region.

Data & Methods

An assumption was made that most funds awarded were spent that same year. Nominal (not adjusted for inflation) dollars were used for impact analysis. **Table 1** outlines the NLC & ICP expenditures by type and year. Total public investment between 2019 and 2023 was \$257 million while total investment—including private match—was \$609 million during this period (no investments were made in 2021). The spatial distribution of public and private funds in Indiana regions were diverse. The northeast region received a little more than one-fifth (21%) of total investments during this period followed by the southeast and northwest regions respectively. These three regions accounted for 62% of the total investments.

Table 1. NLC & ICP Expenditures by Type, Year, and OCRA Region (Nominal Dollars).

Public Funds						
OCRA Region	NLC Rd1 (2019)	NLC Rd 2 (2020)	ICP (2022)	NLC Rd 3 (2023)	Total	% Total
East Central	\$1,450,010	\$2,270,683	\$1,014,245	\$9,991,595	\$14,726,534	5.7
Northeast	\$440,284	\$263,136	\$468,025	\$32,487,994	\$33,659,439	13.1
Northwest	\$3,464,358	\$4,956,347	\$461,396	\$56,147,732	\$65,029,833	25.3
Southeast	\$7,749,283	\$19,783,003	\$333,464	\$25,594,912	\$53,460,662	20.8
Southwest	\$15,059,762	\$11,968,234	\$642,492	\$16,050,072	\$43,720,559	17.0
West Central	\$294,236	\$16,107,409	\$741,863	\$29,782,104	\$46,925,611	18.2
State Sub-Total	\$28,457,933	\$55,348,812	\$3,661,485	\$170,054,409	\$257,522,638	

Private Match						
OCRA Region	NLC Rd1 (2019)	NLC Rd 2 (2020)	ICP (2022)	NLC Rd 3 (2023)	Total	% Total
East Central	\$1,026,227	\$942,947	\$1,071,925	\$9,991,595	\$13,032,695	3.7
Northeast	\$117,038	\$524,203	\$2,372,100	\$91,000,098	\$94,013,439	26.7
Northwest	\$3,284,953	\$8,500,434	\$2,159,512	\$46,187,765	\$60,132,664	17.1
Southeast	\$9,848,353	\$37,832,999	\$320,618	\$24,792,024	\$72,793,994	20.7
Southwest	\$8,632,019	\$25,175,940	\$426,296	\$18,059,758	\$52,294,013	14.9
West Central	\$413,252	\$30,363,474	\$822,795	\$28,007,888	\$59,607,409	16.9
State Sub-Total	\$23,321,842	\$103,339,997	\$7,173,246	\$218,039,128	\$351,874,213	

Total						
OCRA Region	NLC Rd1 (2019)	NLC Rd 2 (2020)	ICP (2022)	NLC Rd 3 (2023)	Total	% Total
East Central	\$2,476,237	\$3,213,631	\$2,086,170	\$19,983,191	\$27,759,228	4.6
Northeast	\$557,322	\$787,339	\$2,840,125	\$123,488,092	\$127,672,878	21.0
Northwest	\$6,749,311	\$13,456,781	\$2,620,908	\$102,335,497	\$125,162,497	20.5
Southeast	\$17,597,636	\$57,616,001	\$654,082	\$50,386,937	\$126,254,656	20.7
Southwest	\$23,691,781	\$37,144,174	\$1,068,788	\$34,109,829	\$96,014,572	15.8
West Central	\$707,488	\$46,470,883	\$1,564,658	\$57,789,991	\$106,533,020	17.5
State Total	\$51,779,775	\$158,688,809	\$10,834,731	\$388,093,537	\$609,396,852	

Source: OCRA

After consulting with REMI specialists, the input category utilized was the industry detailed sales in the power and communications structures industry. Both, the input and impact years include 2019 through 2023 (note there is no data for 2021). **Table 3** shows a summary of the impacts of total broadband investments in the state during this period.

Statewide Impacts

Table 2 shows the results of the total investments during this period, public and private funds. On average per year, close to 1,600 jobs were created and roughly 580 workers were added to the labor force. Of these workers, close to 70% did not have a bachelor's degree and close to three-quarters earned in the middle to low compensation quintiles based on all occupations. These investments also impacted population in the state by increasing it on average by 798 new residents per year. Of this increased labor force, one-fifth were ages 16 to 24 and more than 85% were White, non-Hispanic. Lastly, these investments added about \$194 million to the state's GDP per year equal to about 0.04% of the state's average GDP during this period.

Table 2. Impact of Total Broadband Investments in Indiana

Year	2019	2020	2022	2023	Avg.	%	% St.
Amount Invested (millions)	\$51.7	\$158.6	\$10.8	\$388	\$152.3	--	--
Employment	542	1,736	195	3,907	1,595		--
Educational Attainment							
No bachelor's degree	427	1,353	143	3,046	1,242	77.9	69.0
Bachelor's Degree and Above	115	384	52	861	353	22.1	31.0
Compensation Quintile							
Lowest 20%	69	241	26	555	223	14.0	26.6
Second 20%	69	229	24	508	508	13.0	20.7
Middle 20%	266	816	85	1,834	1,834	47.0	21.6
Fourth 20%	55	175	29	393	393	10.2	9.2
Highest 20%	83	275	32	617	617	15.8	22.0
Population	169	684	566	1,774	798	--	--
Labor Force	162	532	374	1,254	581	--	--
Age Groups							
Ages 16-24	35	124	77	266	126	21.6	13.8
Ages 25-54	89	315	252	798	364	62.6	62.6
Ages 55-64	21	50	32	99	51	8.7	16.5
Ages 65 or older	15	41	15	89	40	6.9	7.0
Race & Ethnicity							
White, non-Hispanic	147	464	321	1,043	494	85.1	78.9
Black, non-Hispanic	6	30	23	84	36	6.2	8.8
Other, non-Hispanic	5	19	13	54	23	3.9	4.8
Hispanic	4	18	16	74	28	4.8	7.5
Value added (millions; 2023 Dollars)	\$76	\$207	\$39	\$453	\$194	--	0.04

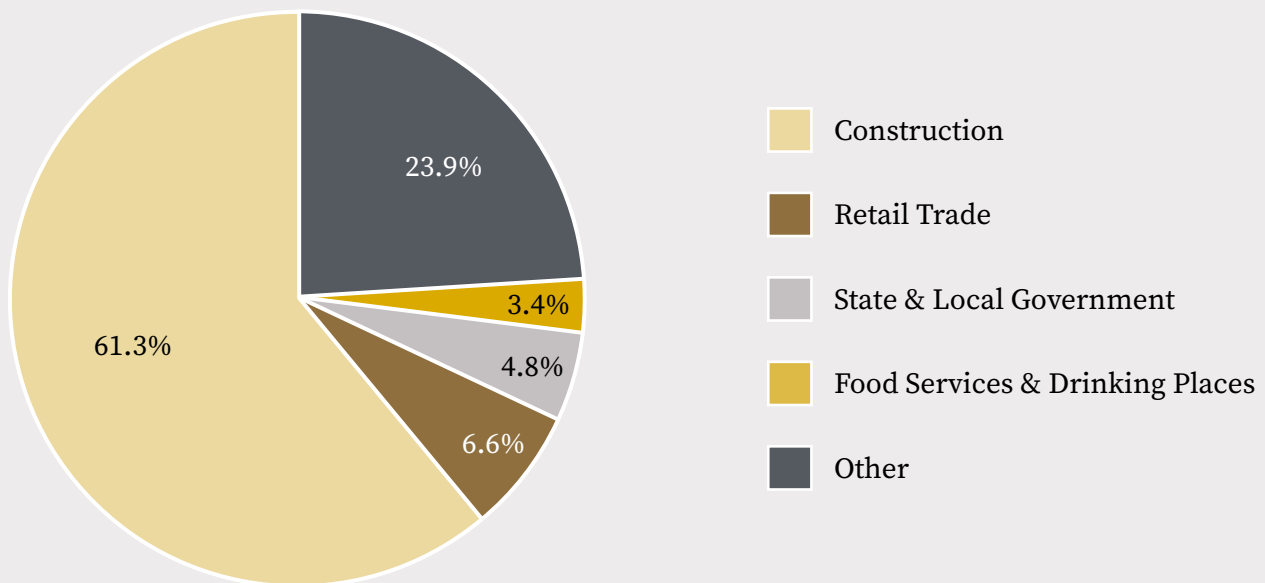
Source: REMI PI+

When compared to the state breakdown, the share of workers with less than a bachelor's was higher on average for the broadband investments than the state's overall share (without the program intervention) or 77.9% versus 69.1%. Likewise, the share of workers in the mid-to-low compensation quintiles for all occupations was also higher for the broadband investments compared to the state's overall distribution (74% versus 68.9%).

Regarding the labor force, a higher share of younger workers (ages 16 to 24) was added due to the broadband investments versus the state's overall share (21.6% versus 13.8%). On the other hand, a lower share of minority workers (black, non-Hispanic, other, non-Hispanic, and Hispanic) was added to the labor force compared to the state's overall share (14.9% versus 21.1%).

Figure 2 shows jobs gained statewide on average by industry due to these broadband investments. As expected, most jobs went to the construction industry followed by retail trade, state and local government, and food services and drinking places. The top four industries accounted for more than three-quarters of jobs created because of the broadband investments.

Figure 2. Share of Jobs by Industry Statewide



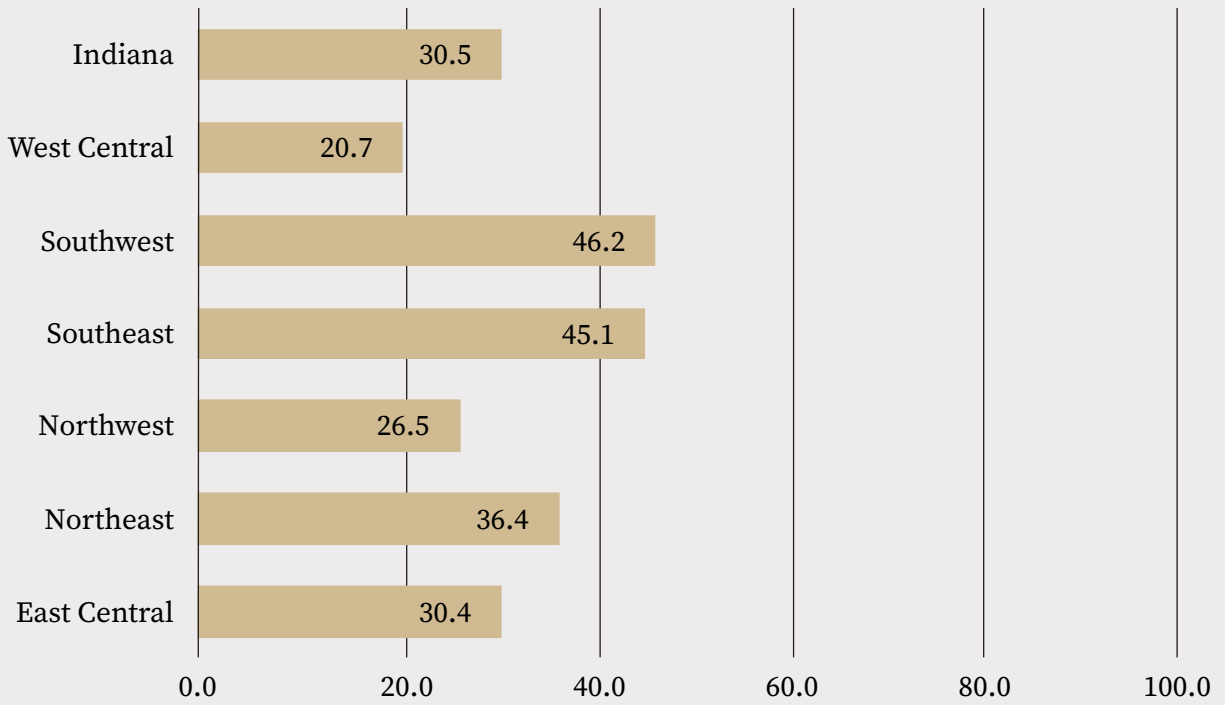
Source: REMI PI+

Regional Impacts

As discussed above, data was analyzed across six regions in the state: northwest, northeast, west central, east central, southwest, and southeast. These regions are used by Indiana's Office of Community and Rural Affairs (see **Figure 1**) for outreach and programmatic purposes. This section discusses the impacts of these broadband investments for each region and the state. Please refer to **Appendix A** for detailed tables per region.

Specific socioeconomic characteristics for each of the regions are discussed to better understand the context under which these impacts took place. **Figure 3** shows the share of population by region that lived in rural areas based on the 2020 Census. Three of the six regions had a higher share of rural population compared to the state.

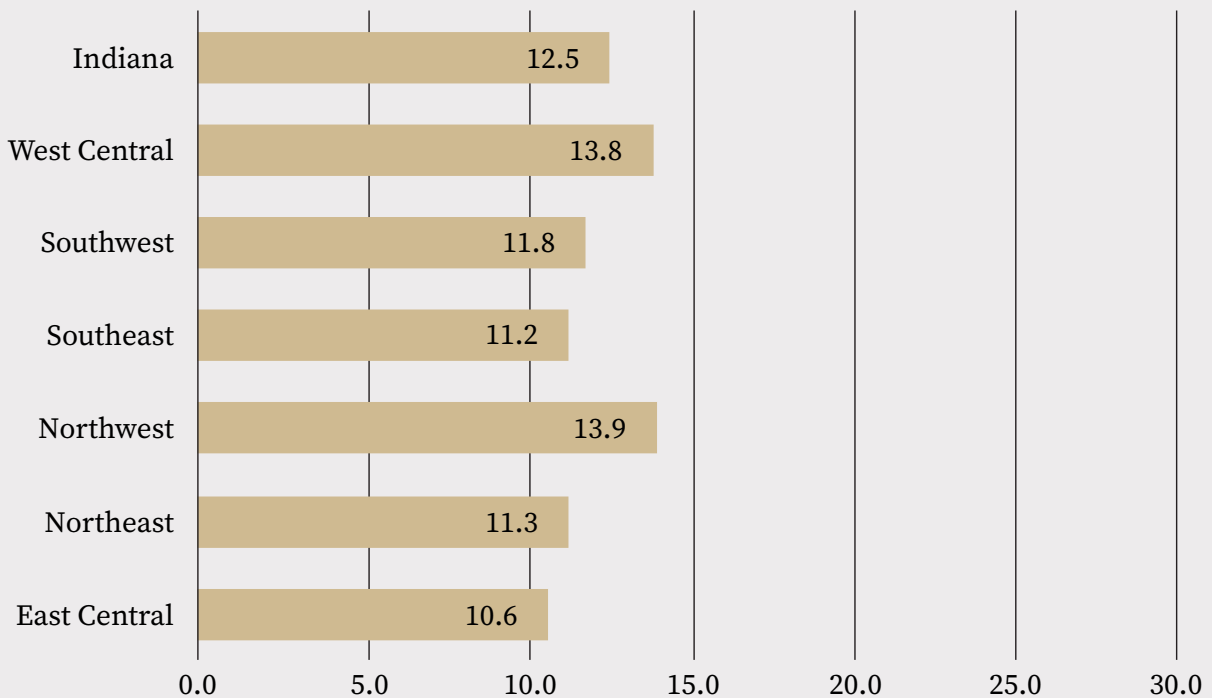
Figure 3. Percent Rural Population 2020 by OCRA Region



Source: 2020 Census

Figure 4 shows the individual poverty rate for the state and each of the regions as of 2021. The northwest and west central regions had the highest rates at roughly 13.8% while the east central region had the lowest at 10.6%. The state's rate was 12.5%.

Figure 4. Individual Poverty Rate 2021 by OCRA Region



Source: U.S. American Community Survey 2017-2021

Table 3 summarizes the 2019-2023 average impacts on selected variables for the state and OCRA regions. On average, there were a little more than \$150 million invested per year in Indiana including federal, state, and private funds during this period. The northeast region had the highest average investment while the east central region had the lowest. Regarding value added to the GDP or GRP (Gross Regional Product), the west central region had the highest average of \$48 million per year added to the GRP while the east central had the lowest with \$14 million per year. As a share of a region’s GRP, the southeast region had the highest share with 0.09% (shown in parenthesis).

Table 3. Summary of Broadband Investment Impacts per OCRA Region; 2019-2023 average

	Indiana*	Northwest	Northeast	West Central	East Central	Southwest	Southeast
Amount Invested (Millions)	\$152.3	\$31.2	\$31.9	\$26.6	\$6.9	\$24	\$31.5
Employment	1,595	302	304	342	81	190	296
Population	798	127	109	164	66	163	171
Labor Force	581	112	69	124	50	111	115
Value added (Millions; 2023 \$)	\$194	\$35 (0.04)	\$34 (0.04)	\$48 (0.07)	\$14 (0.02)	\$29 (0.07)	\$34 (0.09)

* Regional amounts will not add up to Indiana’s total because they are averages

Conclusions

The COVID-19 pandemic shed a bright light on the digital divide. Fortunately, Indiana had already launched an innovative broadband program by the time the pandemic hit. A second program was added shortly after the pandemic resulting in a significant amount of money invested in broadband over the past four years. This study has quantified the impacts of these investments and found that jobs were created, workers were added to the labor force, population increased, and value was added to regional GRP and state GDP.

However, the digital divide has not been bridged. While these investments have moved the needle in the right direction (more than 70,000 homes and businesses now have or will have internet connectivity as a direct result of these programs), work remains to be done. More importantly, these investments have positioned the state to maximize additional federal dollars in the pipeline for broadband investment. The values added of affordable, high-speed, and reliable connectivity to other areas such as education, health, etc., were not quantified. It is evident that broadband increases efficiencies in almost every socioeconomic factor.

Note that impacts are shown only for Indiana and the host regions. The spillovers on the rest of the U.S. are not included for simplicity purposes. When a capital investment happens resulting in the construction and infrastructure development in a particular region, the remainder of the state can receive some spillover of the benefits such as labor force or suppliers of the raw materials, etc.

As more people get connected and learn the necessary skills to participate fully in this increasingly digitizing society and economy, the value added of these investments will be of magnitudes much higher in addition to the impacts included in this report. Future research can help document these impacts.

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Appendix A

Table A1. Impact of Total Broadband Investments in the Northwest Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$6.7	\$13.4	\$2.6	\$102.3	\$31.2	--	--	--
Employment	68	142	29	968	302	--	--	18.9
Educational Attainment								
No bachelor's degree	54	111	22	758	236	78.3	69.2	69.0
Bachelor's Degree and Above	15	32	7	211	66	22.0	30.8	31.0
Compensation Quintile								
Lowest 20%	9	20	3	135	42	13.8	27.7	26.6
Second 20%	9	19	3	123	39	12.8	20.0	20.7
Middle 20%	33	67	14	463	144	47.8	22.1	21.6
Fourth 20%	7	14	4	98	31	10.2	9.5	9.2
Highest 20%	10	22	5	149	47	15.4	20.7	22.0
Population	22	58	51	375	127	--	--	15.8
Labor Force	22	55	40	330	112	--	--	19.3
Age Groups								
Ages 16-24	4	10	7	63	21	18.8	14.9	13.8
Ages 25-54	13	33	27	201	69	61.3	61.5	62.6
Ages 55-64	3	7	4	34	12	10.7	16.5	16.5
Ages 65 or older	1	4	1	30	9	8.1	7.1	7.0
Race & Ethnicity								
White, non-Hispanic	17	44	31	256	87	77.9	72.0	78.9
Black, non-Hispanic	2	5	4	28	10	8.7	10.7	8.8
Other, non-Hispanic	1	2	1	15	5	4.3	4.5	4.8
Hispanic	2	5	4	32	11	9.6	12.8	7.5
Value added (2023 Dollars)	\$9	\$17	\$5	\$109	\$35	--	0.04	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021

Table A2. Impact of Total Broadband Investments in the Northeast Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$0.5	\$0.7	\$2.8	\$123.4	\$31.9	--	--	--
Employment	10	24	28	1,155	304	--	--	19.1
Educational Attainment								
No bachelor's degree	8	18	22	913	240	79.0	71.2	69.0
Bachelor's Degree and Above	2	6	6	242	64	21.0	28.8	31.0
Compensation Quintile								
Lowest 20%	2	5	4	152	41	13.4	24.5	26.6
Second 20%	2	5	3	146	39	12.8	22.9	20.7
Middle 20%	4	8	14	568	149	48.8	23.6	21.6
Fourth 20%	1	2	3	113	30	9.8	7.7	9.2
Highest 20%	2	4	4	176	47	15.3	21.2	22.0
Population	3	9	17	408	109	--	--	13.7
Labor Force	2	6	10	256	69	--	--	11.8
Age Groups								
Ages 16-24	1	1	3	64	17	25.2	13.8	13.8
Ages 25-54	1	4	7	166	45	65.0	62.0	62.6
Ages 55-64	0	1	0	14	4	5.5	16.4	16.5
Ages 65 or older	0	0	0	12	3	4.4	7.7	7.0
Race & Ethnicity								
White, non-Hispanic	2	6	9	215	58	84.7	82.0	78.9
Black, non-Hispanic	0	0	0	12	3	4.4	5.1	8.8
Other, non-Hispanic	0	0	0	10	3	3.6	4.3	4.8
Hispanic	0	0	1	18	5	6.9	8.6	7.5
Value added (2023 Dollars)	\$2	\$3	\$3	\$126	\$34	--	0.04	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021

Table A3. Impact of Total Broadband Investments in the West Central Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$0.7	\$46.4	\$1.5	\$57.7	\$26.6	--	--	--
Employment	36	555	52	725	342	--	--	21.4
Educational Attainment								
No bachelor's degree	26	424	37	549	259	75.7	67.5	69.0
Bachelor's Degree and Above	10	131	15	176	83	24.3	32.5	31.0
Compensation Quintile								
Lowest 20%	9	87	7	121	56	16.4	26.6	26.6
Second 20%	7	79	7	105	50	14.5	19.7	20.7
Middle 20%	10	240	20	300	143	41.7	20.5	21.6
Fourth 20%	3	54	8	71	34	9.9	9.9	9.2
Highest 20%	7	95	9	127	60	17.4	23.3	22.0
Population	12	170	139	333	164	--	--	20.5
Labor Force	11	153	97	235	124	--	--	21.4
Age Groups								
Ages 16-24	3	32	21	52	27	21.8	13.8	13.8
Ages 25-54	7	92	64	149	78	62.9	65.0	62.6
Ages 55-64	1	16	9	19	11	9.1	15.4	16.5
Ages 65 or older	0	12	3	16	8	6.3	5.8	7.0
Race & Ethnicity								
White, non-Hispanic	9	123	75	179	97	77.8	70.9	78.9
Black, non-Hispanic	1	16	12	30	15	11.9	15.6	8.8
Other, non-Hispanic	1	8	5	15	7	5.8	6.1	4.8
Hispanic	0	6	5	12	6	4.6	7.4	7.5
Value added (2023 Dollars)	\$11	\$72	\$13	\$95	\$48	--	0.07	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021

Table A4. Impact of Total Broadband Investments in the East Central Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$2.4	\$3.2	\$2.0	\$19.9	\$6.9	--	--	--
Employment	30	100	30	274	81	--	--	6.8
Educational Attainment								
No bachelor's degree	22	73	23	206	81	74.7	67.9	69.0
Bachelor's Degree and Above	8	27	7	68	28	25.3	32.1	31.0
Compensation Quintile								
Lowest 20%	5	24	5	53	22	20.0	27.3	26.6
Second 20%	4	17	4	41	17	15.2	20.4	20.7
Middle 20%	12	31	13	105	40	37.1	19.7	21.6
Fourth 20%	3	9	4	26	11	9.7	9.7	9.2
Highest 20%	6	19	4	49	20	18.0	22.9	22.0
Population	9	54	50	150	66	--	--	8.2
Labor Force	10	47	35	109	50	--	--	8.7
Age Groups								
Ages 16-24	3	12	8	28	13	25.4	14.0	13.8
Ages 25-54	5	25	21	63	29	56.7	61.8	62.6
Ages 55-64	1	7	4	9	5	10.4	17.1	16.5
Ages 65 or older	1	3	2	9	4	7.5	7.1	7.0
Race & Ethnicity								
White, non-Hispanic	9	43	31	98	45	90.0	87.1	78.9
Black, non-Hispanic	0	2	1	4	2	3.5	4.4	8.8
Other, non-Hispanic	0	2	1	4	2	3.5	4.8	4.8
Hispanic	1	0	2	3	2	3.0	3.7	7.5
Value added (2023 Dollars)	\$5	\$12	\$5	\$32	\$14	--	0.02	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021

Table A5. Impact of Total Broadband Investments in the Southwest Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$23.6	\$37.1	\$1.0	\$34.1	\$24.0	--	--	--
Employment	231	377	31	259	190	--	--	15.2
Educational Attainment								
No bachelor's degree	183	296	23	259	190	78.5	70.1	69.0
Bachelor's Degree and Above	48	80	9	71	52	21.5	29.9	31.0
Compensation Quintile								
Lowest 20%	28	49	5	44	32	13.0	26.5	26.6
Second 20%	28	47	3	40	30	12.2	21.0	20.7
Middle 20%	117	185	13	161	119	49.1	22.3	21.6
Fourth 20%	24	39	5	34	26	10.5	8.5	9.2
Highest 20%	34	57	5	51	37	15.2	21.6	22.0
Population	74	189	152	238	163	--	--	20.5
Labor Force	72	127	94	150	111	--	--	19.1
Age Groups								
Ages 16-24	16	31	19	28	24	21.2	13.0	13.8
Ages 25-54	39	78	66	103	72	64.6	60.5	62.6
Ages 55-64	10	11	6	11	10	8.6	17.9	16.5
Ages 65 or older	7	7	3	8	6	5.6	8.5	7.0
Race & Ethnicity								
White, non-Hispanic	67	117	87	138	102	92.3	90.6	78.9
Black, non-Hispanic	2	4	3	5	4	3.2	3.7	8.8
Other, non-Hispanic	2	3	2	4	3	2.5	2.8	4.8
Hispanic	1	3	2	3	2	2.0	2.9	7.5
Value added (2023 Dollars)	\$28	\$44	\$6	\$39	\$29	--	0.07	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021

Table A6. Impact of Total Broadband Investments in the Southeast Region

Year	2019	2020	2022*	2023	Avg.	%	% Region	% State
Amount Invested	\$17.5	\$57.6	\$0.6	\$50.3	\$31.5	--	--	--
Employment	167	538	24	455	296	--	--	18.6
Educational Attainment								
No bachelor's degree	134	430	16	361	235	79.5	70.8	69.0
Bachelor's Degree and Above	33	108	8	94	61	20.5	29.2	31.0
Compensation Quintile								
Lowest 20%	17	56	2	50	31	10.6	27.2	26.6
Second 20%	19	63	2	53	34	11.6	21.6	20.7
Middle 20%	89	284	11	237	155	52.4	22.3	21.6
Fourth 20%	18	57	5	49	32	10.9	8.4	9.2
Highest 20%	24	78	4	66	43	14.5	20.4	22.0
Population	49	205	159	271	171	--	--	21.4
Labor Force	45	143	99	174	115	--	--	19.9
Age Groups								
Ages 16-24	11	37	19	33	25	21.7	12.0	13.8
Ages 25-54	25	84	67	116	73	63.3	62.4	62.6
Ages 55-64	6	10	7	12	9	7.6	17.9	16.5
Ages 65 or older	3	12	6	13	9	7.4	7.7	7.0
Race & Ethnicity								
White, non-Hispanic	42	132	89	158	105	91.3	88.9	78.9
Black, non-Hispanic	1	3	3	4	3	2.4	2.9	8.8
Other, non-Hispanic	1	5	3	6	4	3.3	4.1	4.8
Hispanic	1	4	4	6	4	3.3	4.1	7.5
Value added (2023 Dollars)	\$21	\$59	\$6	\$51	\$34	--	0.09	--

Source: REMI PI+; totals may not add up due to rounding

Note: dollar amounts are in millions; there was no data for 2021